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Philip Morris USA — McLane Shipments

CURRENT WEEK'S MCLANE SHIPMENTS REFLECT INVENTORY REALIGNMENT. SHIPMENT LEVELS HAVE BEEN ABOVE SALES TO RETAIL FOR MOST WEEKS DURING THIRD QUARTER.

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

Week ending	PM shipped to McLane	McLane shipped to Retailers	Difference
~~7/22~~	~~625.2~~	~~574.1~~	~~51.1~~
7/29	643.1	584.1	59.0
8/5	583.2	581.3	1.9
8/12	701.3	594.5	106.8
8/19	654.4	591.6	62.8
8/26	637.4	588.0	49.4
9/2	652.7	608.7	44.0
9/9	633.0	579.0	54.0
9/16	573.2	604.7	-31.5
9/23	635.1	615.2	19.9
9/30	608.8	604.2	4.6
10/7	604.6	565.3	39.3
10/14	435.3	571.3	-136.0
10/21	591.4	~~N/A~~ 573.0	~~N/A~~ 18.4
10/28	396.5 ~~370.9~~	N/A	N/A

All volumes through 10/21 exclude 24 Sam's Clubs in Michigan which purchased directly from PM. As of 10/28, these are included in McLane's Northeast Division.

Source: https://www.industrydocuments.ucsf.edu/docs/tswj0004